



भारतीय विदेश व्यापार संस्थान  
(मानित विश्वविद्यालय)  
**INDIAN INSTITUTE OF FOREIGN TRADE**  
(DEEMED TO BE UNIVERSITY)

(AN AUTONOMOUS INSTITUTE OF MINISTRY OF COMMERCE & INDUSTRY)



बी-21, कुतुब इन्स्टीट्यूशनल एरिया नई दिल्ली-110016

B-21, Qutab Institutional Area, New Delhi-110016

Phone : 0091-11-39147200, 39147201, 39147202

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**Reply to Tender**

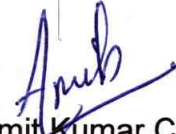
**No: E-3959 GA-26/1/2024-GA-I Dated : 31.07.2025**

With reference to the Tender for Medical Insurance Policy of Students of IIFT published on the Institute website as well as the CPP Portal on dated. 31.07.2025 for 21 days and the last date for bid submission is 20.08.2025 3:00 PM. In this regard, various queries have been received from four (04) insurance companies. The proposed replies on the query are as follows:

Sl. No	Name of Firm	Query	Comments of IIFT
1.	Zuno General Insurance Ltd.	Please help to provide last three year premium and claim details for pricing	Not to be disclosed
2.	National Insurance Company Ltd.	Whether it is Fresh Policy (taking first time) or Renewal of an existing policy.	Fresh policy
		If Its a Renewal of existing policy then kindly share the following data related to policy for fy 2024-25 ----Expiry policy Copy along with Coverage sheet. ----Expiry Policy Claim Schedule & Dump file. ----Premium paid under expiry policy	N.A
		Members Data list If the list is not yet ready then kindly share the Demography (Age wise breakup) in below mentioned format.	Please refer clause 3 page No. 2 of tender
3.	Universal Sampo General Insurance Co Ltd.	kindly arrange Claims summary for last 3 years with Latest year Claim dump in excel format and Claim analysis report as received from the TPA, along with claim generated date.	Not to be disclosed
		member count, number of families and total premium at inception.	Please refer clause 3 page No. 2 of tender
		Active member count, number of families and premium at the end of the expiring policy in system.	Please refer clause 3 page No. 2 of tender
		Policy start date and expiry date	4 <sup>th</sup> October 2025
		Last year Insurer and TPA.	Not to be disclosed

4.	Indus indinsurance	Any change in term condition & Package rate as compare from last year		As per clause 5 page No. 3 of tender
		Is any GIPSA (general insurance public sector association) agreed package rate applicable in PPN network hospital listed.		Only as per tender document
		<b>Student Inclusion</b>	Kindly confirm if the coverage is to be extended to all students without any selection criteria.	No. of students as per tender document
		<b>Nature of Proposal</b>	Please confirm whether this is a fresh proposal or a rollover of the existing policy.	Fresh tender
		<b>Annexure and Demography</b>	Request you to please share the annexure and detailed demography in Excel format, along with a completely filled BEFQ.	As per tender document
		<b>If Rollover</b>	In case this is a rollover, kindly share the following details: -Copy of the expiring policy -Expiring insurer name -Policy inception premium -Coverage details -Claim MIS (with detailed claims data)	Fresh tender
		<b>Room Rent Limit</b>	Please confirm the room rent limit applicable under the proposed/expiring policy.	As per sum assured mentioned in the tender
		<b>Proportionate Deduction</b>	Kindly confirm whether proportionate capping will be applicable on room rent.	As per sum assured mentioned in the tender
		<b>Coverage Confirmation</b>	- Please confirm whether the coverages mentioned in the tender document are identical to the expiring policy. - In case of any deviations, kindly highlight and specify.	The coverage is year wise
		<b>Coverages to be Considered</b>	Request you to please confirm the exact coverages to be considered under the proposed policy.	As per tender document

All the term and condition of the tender is remain same.

  
 (Amit Kumar Chanpuria)  
 Deputy Registrar (Gen. Admin)  
 Indian Institute of Foreign Trade  
 B-21, Qutab Institutional Area,  
 New Delhi – 110016